

# Case Study

## RSB Group (World Wide Engineering & Components Manufacturer)

RSB Group is an Indian MNC and an end-to-end supplier of systems & aggregates in Auto, Construction & Farm Equipments and Trailers both in domestic and international markets. The group is on the accelerated growth path through organic, inorganic acquisitions and JV's. The group has operations with seven manufacturing plants distributed across geography. The group also has manufacturing plants in USA and Belgium.

### C Level Q?



Can your Enterprise Systems bear your growth needs- still Keeping an eye on Lower TCO ?

"Ivitesse's management team is actively involved in developing IT strategy for our group, which is properly aligned with our business goals. Their Program management skills are commendable, which has helped the company to stabilize the system (JD Edwards) within a short span of two years. They have demonstrated their capabilities by integrating the IT landscape of acquired companies with the group's infrastructure within the stipulated time and budget."

-IT Head,  
RSB Group.

## Business Challenge

Prior to implementation of Oracle JDE Enterprise System, the Group's IT landscape consisted of isolated information islands with various legacy systems including use of Microsoft Office components.

### Key requirements included:

- Integrated view of Operations
- Web Access to SYSTEM from any location in world Sales, Inventory, And Manufacturing Modules
- General Ledger, Accounts Receivable & Accounts Payable Module
- Consolidation of MIS

## Opportunity

Oracle JD Edwards serves as the enterprise platform for RSB business. Ivitesse was required to gain customer's process knowledge and adapt to the industry best practices- Apply product specific knowledge related to JDE modules, Ensure Systems integration and robust Technical architecture. Ivitesse solid practice in the process and discrete industry domain combined with JDE implementation experience facilitated an augmented ROI for the Manufacturing major while supporting their growing business needs adequately.

*Ivitesse implemented an ERP Solution to ensure accurate and timely reporting for RSB's business units to do profit- driving analysis and Single visibility to Corporate Decision Makers for Business decision making.*

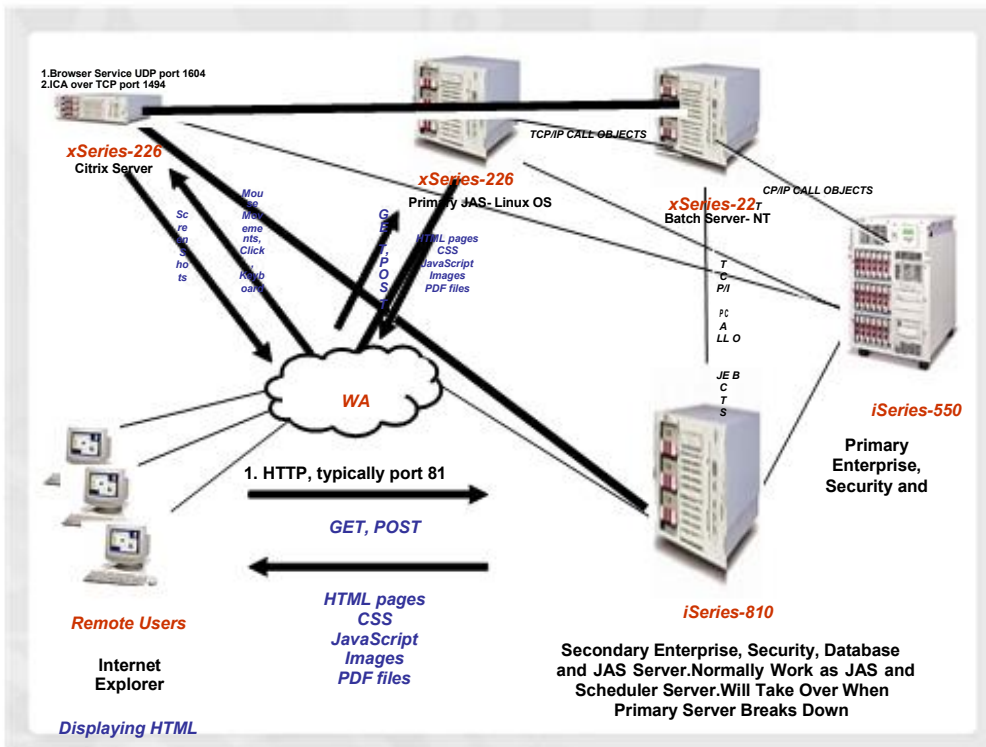
## Solutions Approach:

- Complete program management by Ivitesse
- JD Edwards Solution implementation and subsequent infrastructure support
- Roll-out of ERP to new ventures
- Functionality Enhancements

## Result:

- About 4% reduction in raw material purchasing cost
- 12% reduction in inventories
- On-time deliveries more than 99%
- 15% improvement in plant capacity

## Technical Architecture



## Benefits

Value Realized by Customer include:

- Comprehensive IT Solution under one umbrella.
- Program management services aligned with business strategies
- Clear identification of IT Road map, execution plan and ROI.